



CROSBY
ADVISORY GROUP, LLC

As we approach this holiday season, we would like to take this moment to pause and say thank you. You have many choices on where to place your trust and business and we are honored that you are a part of our team. All of you know Crosby Advisory Group, LLC as your partner in investing and protecting what you value most. However, as a team and an organization, we want to share with you our passion to elevate the human condition. It has been a truly remarkable year. Many of the steps we were able to take professionally, and as individuals, simply would not have been possible without you. Each year we donate to many worthy causes and this year was no exception.



HELP ME COLOR A RAINBOW. Created by Ella Tyron when she was only 6 years old. Help Me Color a Rainbow provides hospitals across the country with crayons for sick children. Ella's crayon deliveries have produced thousands of smiles and she has no plans of slowing down anytime soon. We invite you to take part in her mission by dropping crayons at our Ashland office. Check out Ella's story on her Facebook page at www.facebook.com/thecrayongirl



NORTHEASTERN OHIO ARTHRITIS FOUNDATION. Nate's sister-in-law, Carly Snyder, who advises Crosby Advisory on processes for improving customer experience, has lived with Rheumatoid Arthritis most of her life. Carly is an outgoing leader and a courageous example of what can be done when you turn adversity into opportunity as she continues to make a difference in the lives of others. Information can be found at www.arthritis.org/ohio



A KID AGAIN. A Kid Again provides support for families with children suffering from life threatening illnesses. This organization creates fun-filled adventures throughout the year, with a goal of enabling these families to make lasting memories and most importantly allow these children to just be kids again. You can learn more about by visiting www.akidagain.org



LCADA'S PEARLS OF WISDOM BENEFIT. The LCADA Way cares for individuals and families struggling with drug and alcohol addiction. This annual fundraiser brings together the community to raise awareness and celebrate the programs that assist people on their road to wellness and recovery. You can learn more by visiting www.thelcadaway.org

Without your support, we would not be able to make such impactful contributions to these wonderful causes. We thank you for helping make this world a better place.

As you may know we recently launched a new podcast, “Dynamic Growth.” Dynamic Growth explores habits, tactics and new ways of thinking that can help you unlock your full potential. New episodes are available every Monday on Apple iTunes or wherever you get podcasts and are also on our Facebook page (www.facebook.com/crosbyadvisory). Each episode we will explore actionable steps to help you live a richer and fuller life. We believe your best investment will always be you, and we want to provide you with the support and resources to chase down your dreams.

2019 has been a reminder of why we invest. As investors, we are different from the masses. We believe the future is an amazing place and we strive to position ourselves to enjoy it. We are courageous, as it is not possible to experience years like 2019 without faith. We know not every year will be as profitable as this one has been, but we are thankful for the opportunity to be partners in your success.

Many of you trust Crosby Advisory for your insurance needs. Like you, we have families, and we understand what your home represents. It is so much more than walls and shingles. Within those walls are the memories of holidays past, of loved ones who are no longer with us, and hopes and dreams for the coming years. When our families sit down for Thanksgiving to say thank you, you and your family will be amongst the many thoughts of gratitude we share.

Thank you for your continued trust.

Your Crosby Advisory Team



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